

The Empire Life Insurance Company (Empire Life)

- Canadian life insurance company offering financial security and wealth management solutions to individuals and businesses through a nation-wide network of distribution partners which includes Managing General Agents, Investment Fund Dealer Associations, Mutual Fund Dealer Associations, National Accounts and Independent Financial Advisors.
- Founded in Toronto, Ontario in 1923; moved head office to Kingston, Ontario in 1936.
- More than 750 employees in offices across the country (550 in Kingston, Ontario headquarters)
- One of the top ten life insurance companies in Canada (based on general and segregated fund assets reported in 2008 company annual reports)
- Product portfolio
 - Individual Insurance
 - Universal Life Insurance
 - Term Life Insurance
 - Permanent Insurance
 - Critical Illness Insurance
 - Wealth Management
 - Segregated Funds
 - Guaranteed Interest Options
 - Retirement Income Funds
 - Group Retirement Savings Plan
 - Group Benefits
 - Small business group life and health insurance plans
 - Group life and health insurance plans for 20+ employees
 - Administrative Services Only (ASO) contracts
 - Cost Plus Arrangements
 - Disability Management
- Rated A (Excellent) by A.M. Best Company (as at June 12, 2009)
- A subsidiary of E-L Financial Corporation (TSX: ELF, ELF.PR.F, ELF.PR.G)
- Executive Leadership Team:
 - Les Herr, MBA, CFP, CLU, CH.F.C., President and Chief Executive Officer
 - Drew Wallace, CFP, CLU, CH.F.C., Executive Vice-President, Retail
 - Gary McCabe, CA, Senior Vice-President & Chief Financial Officer
 - Richard Cleaver, Senior Vice-President, Information Technology
 - Timo Hytonen, MBA, CHRP, FCIP, CRM, Senior Vice-President, Strategy, Human Resources and Corporate Initiatives
 - Gaelen Morphet, CFA, Senior Vice-President and Chief Investment Officer
 - Steve Pong, B.A.Sc., Senior Vice-President, Group Products
 - Anne Butler, BA, LLB, Senior Vice-President and General Counsel
 - Edward Gibson, FSA, FCIA, Senior Vice-President and Chief Actuary
- An Imagine® Caring Company since 1989, Empire Life invests at least 1% of annual pre-tax profits in the communities in which we live and work through charitable donations, employee volunteer hours, in-kind contributions and community sponsorships.



Empire Life®

® Registered trademark of **The Empire Life Insurance Company**. Policies are issued by The Empire Life Insurance Company.