MAXIMIZE THE ESTATE VALUE OF THE HOLDINGS IN YOUR TFSA!



Since the introduction of Tax Free Savings Accounts (TFSA) many Canadians have taken advantage of the opportunity to accumulate savings on a tax free basis.

Some Canadians, who are approaching retirement age, may decide to leave the funds in their TFSA to their heirs. Combining the power of permanent participating life insurance with a Tax Free Savings Account can help to significantly increase the estate value of the funds in their TFSA.

Here is an example:

Jack & Jane have \$200,000 in their TFSA accounts. They purchase an Optimax Wealth® 8 Pay life insurance policy on Joint Last to Die basis with total coverage of \$747,693; after they both die the funds will be paid to their beneficiaries. The premium for the Optimax Wealth policy is \$37,000 per year for 8 years. They pay the premium by transferring \$25,000 from their TFSA and redirecting their TFSA contribution of \$12,000 each year for 8 years. In year 9, they resume annual contribtions to their TFSA account.



Jack Smith, age 63 Jane Smith, age 59



\$200,000 balance in TFSA / 8 annual deposits Annual deposit to TFSA \$12,000 (\$6,000 X 2)

Tax Free Savings Account Estate Maximizer

	Estate value of TFSA accounts	Estate value using TFSA Estate Maximizer strategy*	% Advantage of the estate maximizer amount over the TFSA amount**
Year 1	218,360	927,943	325%
Year 8	363,263	772,069	113%
Year 15	\$541,476	872,381	61%
Year 25	869,392	1,056,957	22%

By simply reallocating the \$200,000 balance in their TFSA into eight annual deposits of \$25,000 and adding the eight future TFSA deposits, Jack & Jane are able to significantly increase the estate value of their TFSAs by 22% at life expectancy and enjoy the following advantages:

- Funds can pass directly to named beneficiaries outside of their estate
- The payment of the life insurance proceeds can avoid probate or administration fees
- · Funds maintain their tax exempt status
- Access to funds is still available if required
- Additional TFSA deposit room is created during the initial 8 years when annual TFSA deposits are redirected to the Optimax Wealth life insurance policy.

As every person's circumstances are different, book a meeting with your Financial Advisor today to see if you should consider maximizing the estate value of the holdings in your TFSA!

* Estate values shown assume that both lives insured have passed away by the year indicated in the chart. Values are based on an Optimax Wealth 8 Pay Joint Last to Die coverage with Enhanced dividend option for \$747,693 (\$579,607 base & \$168,086 Enhanced), with the Single Equivalent Age as male aged 51 standard non-smoker. Projected values based on current dividend scale -1%. TFSA values are projected based on an annual interest rate of 3.0%. This information is for general information purposes only and is not intended to provide legal, tax, financial or professional advice. You should consult with your financial advisor before making any purchases. If you decide to purchase an insurance policy, the terms and conditions of your coverage and benefits will be outlined in your policy contract.

** Percentage increase in estate value of the estate maximizer (life insurance plus TFSA account balance) over only the TFSA account balance.

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