

DATE: August 12, 2019

N° 2019-13

CATEGORY: **CONTRACTING**

TO: Managing General Agents, Associate General Agents, General Agents, IFAs

SUBJECT: **Corporate Errors and Omissions (E &O) Insurance**

**Errors &
Omissions
Insurance**

As part of the Empire Life contracting process all distributors must provide proof of Errors and Omissions (E&O) Insurance.

In particular, Corporate Brokers must provide proof of E&O Insurance in the name of the Corporate Broker that clearly indicates the corporate entity is fully insured for the actions of all people related to the entity (i.e. the Corporate Broker itself, its brokers and administrative personnel).

E&O Insurance that includes vicarious liability clauses that only cover the corporate entity for actions of a specific insured individual is not sufficient for Corporate Brokers who have other brokers and/or administrative personnel.

If E&O Insurance that includes vicarious liability clauses that covers only the actions of a specific individual is provided then written confirmation that the individual is the only person whose actions relate to the corporate entity will be required.

Corporate Brokers must provide proof of valid corporate E&O Insurance to Empire Life when contracting is first submitted and, whenever the E&O Insurance is renewed.

If you have any questions about Empire Life's E&O Insurance requirements please refer to the [Contracting Requirements Guide](#) under the [Broker Contracting Documents](#) section of our website.

Additional information about E&O Insurance requirements is also available on the websites of the provincial insurance regulators.

Reference **Christa Stephenson**, Manager, Distribution Services