

INFORMATION CIRCULAR

DATE: November 14, 2019 N° **2019-25**

CATEGORY: Investments

TO: | Managing General Agents, Associate General Agents, Advisors, General Agents and National

Accounts

SUBJECT: Fast & Full® Investment enhancements: GICs now available and faster back office

notification of completed applications

Effective Thursday, November 14, 2019, we are pleased to announce two exciting enhancements to the Fast & Full[®] Investment Application. These improvements are part of our commitment to continuously upgrading our application based on feedback from advisors.

Enhancements

GICs added to the Fast & Full Investment® application

- Now it's simple, fast, and easy to submit Guaranteed Interest Contract (GIC) applications through the Fast & Full Investment application:
 - o Log in to the Fast & Full® Investment application.
 - o From the "Product and Contract Type" page, select Guaranteed Interest Contract from the Product dropdown list.
 - o From the "Initial Deposit/Investment Details" page, choose your deposit option(s) and then select one or more GIC Options for purchase. All GIC options are available for purchase in the Fast & Full[®] Investment application.
 - o Complete the Fast & Full® process.
- With the addition of GICs to the Fast & Full® Investment Application, the iGIC online GIC purchase application will be retired. Visitors to that site will automatically be redirected to the Fast and Full® Investment page.

Faster back-office notification of completed applications

• The process for emailing completed client Fast & Full® Investment applications to back offices has been automated. Now back offices will receive a copy of the Fast and Full Investment application immediately following the completion of the DocuSign process, ensuring a smoother client experience.

Reference

Mike Stocks, Vice-President and Chief Marketing Officer