

DATE: June 5, 2020 N° 2020-20
CATEGORY: INSURANCE
TO: Managing General Agents, Associate General Agents, Advisors, General Agents and National Accounts
SUBJECT: **Increase of Non Face-to-Face (NFTF) limits to \$10 Million for PAPER life insurance applications**

Empire Life is pleased to announce that we are increasing our Non Face-to-Face (NFTF) limits for PAPER life insurance applications from \$2.5 million to \$10 million effective immediately. Making more cases eligible for NFTF sales will provide an additional measure of safety and convenience for both clients and advisors.

What's New?

- ✓ **Advisors** can now illustrate and submit NFTF life applications with an increased limit of up to \$10 million using the updated Life and Health Insurance Application (form D-0082).

Important Notes

The updated Life and Health Insurance Application (form D-0082) is now available under the Printable Applications tab of the Forms section on Empire.ca at www.empire.ca/advisor/forms/forms-applications.

All NFTF paper sales must use the updated D-0082 application effective immediately. Empire Life will also accept conversion applications submitted using the paper NFTF method.

Please note, old versions of the D-0082 application will not be accepted for NFTF sales.

If you have any questions, please contact your Empire Life Sales Representative or the Sales Centre by calling 1-866-894-6182 or by email at salescentre@empire.ca.

Reference

David Zhu, Director, Insurance Product Marketing

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