

EMPIRE LIFE RETAIL INSURANCE RATES OF RETURN AND VALUES

Interest rates effective as of February 09, 2018

TRILOGY and TRILOGY PLUS Guaranteed Interest Rates

Policy Issue Periods	Daily	1 Year	2 Year	3 Year	4 Year	5 Year	10 Year ⁴	20 Year ⁴
Prior to May 10, 2004	0.250%	0.400%	0.750%	0.850%	1.000%	1.500%	1.500%	1.500%
Between May 10, 2004 and June 29, 2007	0.250%	0.400%	0.750%	0.850%	1.000%	1.500%	3.000%	3.250%
Between July 2, 2007 and February 14, 2011	0.250%	0.400%	0.750%	0.850%	1.000%	1.500%	2.500%	2.875%
Between February 15, 2011 and June 29, 2012	0.250%	0.400%	0.750%	0.850%	1.000%	1.500%	2.500%	2.500%
Between June 29, 2012 and October 14, 2016	0.250%	0.400%	0.750%	0.850%	1.000%	1.500%	1.750%	1.750%

ESTATEMAX

	Daily	1 Year
Dividend On Deposit (Cash Accumulation)	-	4.00%
Premium On Deposit (Side Account)	1.50%	-

OPTIMAX² & OPTIMAX III Guaranteed Interest Rates

	Daily	1 Year	2 Year	3 Year	4 Year	5 Year	6 Year	10 Year
	0.250%	1.400%	1.750%	1.850%	2.000%	2.500%	2.000%	2.500%

TRILOGY & OPTIMAX² Index Options

	Unit Value	Rate of Return (%) as of Jan 31, 2018													Year to Date	Inception Date
		1 Mo	3 Mo	6 Mo	9 Mo	1 Year	2 Year	3 Year	4 Year	5 Year	10 Year	15 Year	Since Inception			
Managed Indexed Accounts																
Indexed Asset Allocation Investment Option	31.85	-0.10	-0.47	4.48	1.30	6.20	4.38	4.42	6.69	7.96	3.44	5.25	5.17	-0.10	Jan 1, 1995	
Indexed Global Equity Investment Option	19.15	3.68	4.75	11.41	7.71	20.96	9.71	7.16	9.86	12.74	2.54	3.32	3.00	3.68	Jan 1, 1995	
Indexed Elite Equity Investment Option	29.26	-0.05	-0.44	5.51	2.03	6.63	9.25	5.86	7.76	9.58	3.71	6.15	5.22	-0.05	May 31, 1997	
Indexed Bond Investment Option	18.15	-0.93	-0.94	0.32	-2.23	0.34	0.25	-0.63	1.42	1.23	2.21	2.36	2.90	-0.93	May 31, 1997	
Indexed Balanced Investment Option	15.82	-0.47	-0.72	3.12	-0.01	3.46	4.44	1.58	3.25	4.11	2.38	NA	3.39	-0.47	Apr 30, 2004	
Indexed American Value Investment Option	19.07	2.73	2.37	8.49	2.93	13.24	11.33	8.35	12.40	15.26	6.74	NA	4.80	2.73	Apr 30, 2004	
Indexed Income Investment Option	15.31	-0.53	-0.64	2.58	-0.22	3.06	3.62	1.18	2.86	3.03	3.52	NA	3.14	-0.53	Apr 30, 2004	
Indexed Dividend Growth Investment Option	22.45	-1.71	-1.33	5.18	1.92	3.96	10.72	5.01	6.10	7.67	4.40	NA	6.05	-1.71	Apr 30, 2004	
Indexed Small Cap Equity Investment Option	19.31	-2.47	-1.28	1.90	-0.99	3.97	10.95	5.31	4.84	4.96	1.83	NA	4.90	-2.47	Apr 30, 2004	
Indexed Canadian Equity Investment Option ¹	13.64	-1.67	-1.82	4.85	1.61	4.18	9.57	5.69	7.05	8.23	3.37	NA	2.79	-1.67	Oct 31, 2006	
Indexed Global Smaller Companies Investment Option ¹	13.34	1.50	0.12	6.13	1.76	13.92	9.59	9.94	10.88	13.05	4.28	NA	2.59	1.50	Oct 31, 2006	
Managed Portfolio Indexed Accounts																
Indexed Conservative Portfolio Investment Option	13.36	-0.68	-0.73	2.32	-0.50	2.84	3.55	1.57	3.52	3.95	2.48	NA	2.43	-0.68	Oct 31, 2005	
Indexed Balanced Portfolio Fund Investment Option	13.52	-0.57	-0.57	3.11	0.17	4.08	5.03	2.56	4.41	5.06	2.52	NA	2.54	-0.57	Oct 31, 2005	
Indexed Moderate Growth Portfolio Fund Investment Option	13.75	-0.44	-0.45	4.01	0.94	5.28	6.46	3.51	5.34	6.26	2.63	NA	2.71	-0.44	Oct 31, 2005	
Indexed Growth Portfolio Fund Investment Option	14.15	-0.59	-0.53	4.54	1.39	5.83	8.10	4.51	6.11	7.18	2.73	NA	2.96	-0.59	Oct 31, 2005	
Indexed Aggressive Growth Portfolio Fund Investment Option	14.75	-0.52	-0.40	5.55	2.26	7.29	10.17	5.87	7.29	8.66	2.96	NA	3.35	-0.52	Oct 31, 2005	
Market Indexed Accounts																
Eurasian Equity Index Option	5.32	3.16	0.72	8.18	3.73	14.92	6.75	2.94	4.20	7.35	0.10	1.69	-2.12	3.16	Sep 30, 2000	
Canadian Equity Index Option	18.87	-1.66	-0.33	5.93	2.72	3.80	11.84	3.29	4.71	5.39	1.98	6.05	1.99	-1.66	Sep 30, 2000	
American Equity Index Option	13.30	3.24	4.07	11.55	5.44	15.46	11.66	10.01	14.00	17.26	8.76	5.75	1.74	3.24	Sep 30, 2000	
American Growth & Technology Index Option	10.55	6.15	5.34	14.85	10.11	25.49	16.56	14.64	18.48	22.38	13.35	9.13	-0.20	6.15	Sep 30, 2000	
European Equity Index Option	4.82	4.42	-1.12	6.66	3.00	17.23	5.80	1.58	2.01	5.32	-3.15	-0.26	-3.85	4.42	Sep 30, 2000	
Canadian Bond Index Option	14.85	-1.06	-1.17	-0.22	-3.17	-1.15	-1.49	-2.18	0.20	-0.01	1.47	1.93	2.33	-1.06	Sep 30, 2000	
Japanese Equity Index Option	6.77	2.26	3.19	13.42	7.80	14.30	9.69	7.55	9.29	12.97	4.22	3.09	-1.94	2.26	Sep 30, 2000	

Rates are subject to change at any time. Please confirm with Sales and Marketing Centres.

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EMPIRE LIFE RETAIL INSURANCE RATES OF RETURN AND VALUES

Interest rates effective as of February 09, 2018

C2000 & OPTIMAX II Indexed Options³

	Unit Value	Rate of Return (%) as of Jan 31, 2018													Inception Date
		1 Mo	3 Mo	6 Mo	9 Mo	1 Year	2 Year	3 Year	4 Year	5 Year	10 Year	15 Year	Since Inception	Year to Date	
Indexed Asset Allocation Investment Option	31.85	-0.10	-0.47	4.48	1.30	6.20	4.38	4.42	6.69	7.96	3.44	5.25	5.17	-0.10	Jan 1, 1995
Indexed Global Equity Investment Option	19.15	3.68	4.75	11.41	7.71	20.96	9.71	7.16	9.86	12.74	2.54	3.32	3.00	3.68	Jan 1, 1995
Indexed Elite Equity Investment Option	29.26	-0.05	-0.44	5.51	2.03	6.63	9.25	5.86	7.76	9.58	3.71	6.15	5.22	-0.05	May 31, 1997
Indexed Bond Investment Option	18.15	-0.93	-0.94	0.32	-2.23	0.34	0.25	-0.63	1.42	1.23	2.21	2.36	2.90	-0.93	May 31, 1997

Underlying Index Values

	Unit Value	Rate of Return (%) as of Jan 31, 2018													Inception Date
		1 Mo	3 Mo	6 Mo	9 Mo	1 Year	2 Year	3 Year	4 Year	5 Year	10 Year	15 Year	Since Inception	Year to Date	
Scotia Capital Universe Bond Index	1028.55	-0.80	-0.43	1.27	-0.97	1.82	1.48	0.76	3.21	3.00	4.52	4.98	7.15	-0.80	Jan 1, 1995
S&P/TSX 60 Index	944.41	-1.59	-0.29	5.97	2.78	3.87	11.85	3.28	4.71	5.35	2.03	6.44	5.72	-1.59	Jan 1, 1995
S&P 500 Index	6774.69	3.59	5.05	14.14	8.13	19.26	15.10	13.37	17.46	20.81	12.04	8.93	10.22	3.59	May 31, 1997
Nasdaq 100 Index	6949.99	8.65	11.23	18.19	24.47	35.83	27.44	18.77	15.42	20.55	14.18	10.75	13.35	8.65	May 31, 1997
Dow Jones Euro Stoxx 50 Index	5519.07	4.39	0.00	8.48	4.24	21.51	9.43	4.64	5.10	8.56	-0.22	2.72	5.01	4.39	Apr 30, 2004
Nikkei 225 Stock Average	211.21	4.55	9.08	17.04	22.67	25.34	20.85	11.98	9.64	11.70	5.17	4.68	0.13	4.55	Apr 30, 2004
FTSE 100 Index	10685.59	2.86	7.44	9.89	14.53	19.74	11.04	1.68	-0.04	1.43	-0.92	1.17	3.00	2.86	Apr 30, 2004
S&P/ASX 200 Index ¹	4862.14	2.66	7.39	6.51	9.61	14.27	17.10	3.88	1.70	-0.90	-0.43	4.13	4.56	2.66	Apr 30, 2004
Hang Seng Stock Index	4204.51	9.81	16.13	20.19	32.86	39.64	28.97	9.97	10.33	6.56	3.38	5.76	8.59	9.81	Apr 30, 2004

PRODUCT NOTES

OPTIMAX PLUS 1.750% Daily Interest Rates
OPTIMAX II 1.750% Portfolio Investment Option Rate

¹ Available only to Trilogy policies

² Refers to Optimax policies on or after October 11, 2005

³ Rates of return are net of investment management fees

⁴ For applications received on or after May 10, 2004; the minimum interest rate guarantees will apply to the 10-year and 20-year GIOs. The 10-year guaranteed minimum interest rate is 3.00%. The 20-year guaranteed minimum interest rate is 3.25%. Effective July 2, 2007, the 10-year guaranteed minimum interest rate will be 2.50% and the 20-year guaranteed minimum interest rate will be 2.875% for policies issued July 1, 2007 to February 14, 2011. For policies issued after February 14th, 2011 the 10 year and 20 year minimum guarantee will both be 2.50%. For policies issued after June 29th, 2012 the 10 year and 20 year minimum guarantee will both be 1.75%. In the interim, these interest rates may be applied to policies subject to Large Case Quote Review.

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CONCORD Guaranteed Interest Rates

	Daily	3 Year	5 Year	10 Year
Standard	0.250%	1.130%	1.360%	1.460%
Self-Admin RRSPs	0.250%	1.130%	1.360%	1.460%
Excess Deposit Amount	0.250%			

CONCORD Segregated Funds⁵

	Valuation Date	Unit Value	Rate of Return (%) as of Jan 31, 2018														
			1 Mo	3 Mo	6 Mo	9 Mo	1 Year	2 Year	3 Year	4 Year	5 Year	10 Year	15 Year	20 Year	Since Inception	Year to Date	Inception Date
Bond Fund	Feb-09	20.17	-0.95%	-0.99%	0.26%	-2.38%	1.03%	0.93%	0.04%	2.13%	1.92%	2.98%	3.21%	3.44%	2.93%	-0.95%	Jun 1, 1992
Balanced Fund	Feb-09	29.48	-0.62%	-0.92%	2.94%	-0.43%	4.88%	6.26%	3.73%	5.48%	6.41%	3.68%	5.40%	5.19%	5.13%	-0.62%	Oct 6, 1995
Equity Fund	Feb-09	42.93	-0.20%	-0.71%	5.16%	1.29%	7.51%	9.87%	6.46%	8.35%	10.17%	4.58%	6.96%	6.67%	5.02%	-0.20%	Jun 1, 1992
Special Growth Fund	Feb-09	55.16	-2.54%	-1.51%	1.41%	-1.81%	-0.09%	-0.10%	-0.10%	-0.02%	0.00%	0.31%	1.00%	1.66%	7.45%	-2.54%	Jun 1, 1992

CONCORD Index Options⁶

	Valuation Date	Unit Value	Rate of Return (%) as of Jan 31, 2018														
			1 Mo	3 Mo	6 Mo	9 Mo	1 Year	2 Year	3 Year	4 Year	5 Year	10 Year	15 Year	20 Year	Since Inception	Year to Date	Inception Date
World Index Interest Option	Feb-09	5.00	3.16%	0.72%	8.18%	3.73%	14.92%	6.75%	2.94%	4.20%	7.35%	0.10%	1.69%	-0.20%	0.29%	3.16%	May 31, 1996
TSX Index Interest Option	Feb-09	17.75	-1.66%	-0.33%	5.93%	2.72%	3.80%	11.84%	3.29%	4.71%	5.39%	1.98%	6.05%	3.97%	4.82%	-1.66%	Nov 30, 1989
U.S. Stock Index Interest Option	Feb-09	12.69	3.24%	4.07%	11.55%	5.44%	15.46%	11.66%	10.01%	14.00%	17.26%	8.76%	5.75%	3.36%	4.61%	3.24%	May 31, 1996
U.S. New Economy Index Interest Option	Feb-09	10.01	6.15%	5.34%	14.85%	10.11%	25.49%	16.56%	14.64%	18.48%	22.38%	13.35%	9.13%	NA	0.30%	6.15%	May 31, 2000
European Index Interest Option	Feb-09	4.47	4.42%	-1.12%	6.66%	3.00%	17.23%	5.80%	1.58%	2.01%	5.32%	-3.15%	-0.26%	NA	-4.04%	4.42%	May 31, 2000
Canadian Bond Index Interest Option	Feb-09	14.73	-1.06%	-1.17%	-0.22%	-3.17%	-1.15%	-1.49%	-2.18%	0.20%	-0.01%	1.47%	1.93%	NA	2.31%	-1.06%	Sep 30, 2000
Japanese Index Interest Option	Feb-09	6.47	2.26%	3.19%	13.42%	7.80%	14.30%	9.69%	7.55%	9.29%	12.97%	4.22%	3.09%	NA	-2.22%	2.26%	Sep 30, 2000

PRODUCT NOTES

CONCORD INDEX OPTIONS

⁵ Rates of return are net of investment management fees.

⁶ The US Stock Index Interest Option was modified on July 10, 2000, and the World Index Interest Option was modified on Sept. 6, 2000, with each being modified to include currency exchange in the net return. Returns for the periods prior to these dates are not adjusted for changes in currency exchanges.

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